





- Showcasing the high-performance upgrades of the Client product, Telliant’s dedicated team delivered more than two hundred positive results cases during the testing phase. The test cases were performed manually and with automated scripts to ensure the testing was thorough. The testing phase was quick and precise to provide the Client with the efficiency they required of the product and the development team.
- The Client required Telliant to be Onsite for one-on-one knowledge transfer. Telliant’s dedicated experienced team worked closely with Client team to deliver the required development services. While at the Client location, the Telliant team analyzed the Client’s requirements, proposing additional upgrades and performance enhancements. Providing strong technical support and additional testing of the Client’s live products was the added benefit of including the Telliant Team in the day-to-day operations of their products.
- Telliant’s development team delivered the first wave of requirements on time and to the Client’s specifications.

## Solution Highlights

**Origination:** The Client’s loan platform is highly scalable for their larger customers. The enterprise software product is rich in functionality, providing business and technology users with an advanced solution that is adaptable, efficient, and highly customizable to meet their customer’s specific lending needs.

**Third Party Origination (TPO) Portal:** The Client’s Third Party Origination Portal (TPO) is a web-based point of sale application designed to allow their customers to remotely upload a loan file electronically or use the interface to enter loan applications. This same portal allows employees who work remotely to use the interface to price, lock, and get any recommendations. The recommendations derive from an enhanced logic based decision algorithm the Telliant Team helped to create and integrate into their solutions. The Telliant Team re-designed and upgraded the User experience and the User Interface of the dashboards. Dashboards were enhanced to include comprehensive loan information including uploaded documents, loan status, conditions, underwriter findings, and loan pipelines.

**Web Consumer Portal:** The Telliant team completely upgraded and enhanced the consumer dashboards to optimize the borrower experience. This portal provides powerful tools to deliver rates, product recommendations, and closing costs, all at the click of a mouse, directly from the loan product websites accurately all in real time.

**The Consumer web-portal offers borrowers 24/7 access:**

- To apply for a mortgage loan, acting as a “virtual” loan officer that a potential borrower can access at their convenience.
- Borrowers will know what they qualify for and what considerations they should make.

**Servicing:** Telliant’s development team incorporated SMEs to ensure the servicing system’s user access was fully secure. Online dashboards with real-time information were enhanced with investor requirements including Fannie Mae, Freddie Mac and Ginnie Mae pools

## TECHNOLOGY ENVIRONMENT

The Major Technology Components:

- ASP.NET, IIS
- Net 3.5 & 4.5 Framework
- IDE: VS 2008 & 2013
- SQL Server 2008 R2
- Crystal Reports
- JavaScript, JQuery

## Results/Deliverables Achieved

Telliant’s dedicated team has successfully delivered over 200 successful result cases in a condensed time frame.

- Over 60% of the cases were performed under extreme time pressure to measure the effectiveness of the performance enhancements. Quality & Performance testing has increased within the project plan and has yielded high customer satisfaction.
- The application enhancements have increased performance levels by 120%. With this increased performance the Client has increased their ROI and market share.
- The Client is extremely satisfied with the results of the services received from Telliant. The Client has increased the team size to accommodate the need for support and maintenance of the Client’s entire product platform.

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